

BA

COMPONENTS LTD



BA Components may be a small company, but it's a highly specialised business that's big on flexibility and the needs of its globally renowned clients.

Just six people work at its headquarters on the Park Farm Industrial Estate, in Wellingborough, Northamptonshire, but it is an environment that hums with scientific knowledge and engineering precision skills.

Here is where BA Components manufactures high quality stainless steel components including double ferrule tube fittings, high pressure fittings, hydraulic hose fittings and adaptors.



The fittings are used in industries such as petrochemicals, chemicals, desalination, chromatography and hydraulics - anywhere high precision fittings are required to work at high pressure.

For BA Components, this means predominantly supplying to the oil and gas producing centres including Aberdeen, Norway and the Middle East - although managing director Andrew Westland acknowledges that products manufactured on site may end up almost anywhere in the world.

"We often manufacture and supply components to clients who may be assembling equipment on behalf of another company," he explains.

"It might be an oil company, water company, paper mill, we don't always see where product is finally installed."

Established 11 years ago by Andrew, and fellow managing director Barry O'Brien, after working together for others in the industry, this experience gives BA Components big advantages over larger competitors.

"We can be more specialised and flexible," says Andrew. "As well as standard products we can handle bespoke requirements. It could be something in a different material, or making 'specials' to keep the number of joints to a minimum, thus reducing the number of potential leak paths.

"An engineer will look to have several items assembled to carry the media from one place to another. We can often produce a

component that is simpler and reduce the number of joints required.

"Every join is a potential leak path for any media going through the system so it's important to keep the number of potential leak paths to a minimum. Larger companies are often unable, or unwilling, to do this."

The ability and expertise of the BA Components team to work with specialist alloys make it a popular choice for many of the industry's leading companies, such as Honeywell and Total.

"Many others won't entertain working with these alloys because they're very expensive materials and difficult to machine," says Andrew.

"We are known for our capabilities in machining special alloys, turning them into the components that customers need, but may be unable to source from anywhere else."

Whether it's a standard order, a bespoke request or problem solving - Andrew says they are often asked to put their expertise to good use in this way - the level of service and customer satisfaction is critical to everyone at BA Components, which has BS EN ISO 9001 accreditation.

"We like to develop close relationships' with clients. It's a very important aspect of how we work. We like to visit the client where possible to discuss their requirements in detail," states Andrew. "They have confidence in us to give them what they're asking for."

**For further information about BA Components and its services visit www.bacomponents.com
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